



Mary Parker Follett

'You must have an organisation which will permit interweaving all along the line. Strand should weave with strand and then we shall not have the clumsy task of trying to patch together finished webs.'

Mary Parker Follett - from lectures delivered by in the early 1930s, published in Freedom and Co-ordination ed. Urwick, Management Publications Trust 1949)

'The difference between competition and joint effort is the difference between a short and a long view.'

Mary Parker Follett - Creative Experience Longmans Green (New York) 1924 page 39

'... You cannot have successful co-operation until you have worked out the method ... it is my plea above everything else that we learn how to co-operate.'

Dynamic Administration: the Collected Papers of Mary Parker Follett ed. by H.C.Metcalf and L. Urwick, Management Publications Trust, London 1941, page 91

'We live in the present and think in the past; and sometimes we live and think in the present but talk in the past.'

Mary Parker Follett - quoted in Dynamic Managing the Follett Way by Pauline Graham British Institute of Management 1987 page 25

'The leader knows also that any lasting agreement among members of the group can come only by their sharing each others' experience.'

Dynamic Administration: the Collected Papers of Mary Parker Follett ed. by H.C.Metcalf and L. Urwick, Management Publications Trust, London 1941, page 250

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